



# Interdisciplinary Creativity Goes Regional

**One Space leverages strategic location of Hong Kong as regional hub to tap GBA opportunities.**

Founded in 2004 by licensed architect Greg Pearce and technology entrepreneur James Oliver, One Space Ltd is an award-winning architecture, interior design and technology solutions firm offering an integrated and customised user experience for clients across Asia. The firm's client base spans from startups, global and regional banks and commercial enterprises, to education and learning facilities, data centres, as well as retail repositionings.

Having lived in Hong Kong for over 25 years and backed by their multicultural background and international experience, Pearce and Oliver began their enterprise with a vision to serve multinational clients across the region. That aspiration got a further boost in 2018 when One Space opened its Singapore studio, extending their signature on-the-ground insights to projects in Southeast Asia.

## Hong Kong office is spearheading the growth in the GBA

"Being headquartered in Hong Kong, the most central location in Asia, we found that our overseas clients coming here would benefit from our services in Mainland China, Singapore and Malaysia.

That became a catalyst for us to grow in the region," said Greg Pearce, Managing Director. "Our strategy is for Hong Kong to serve as our North Asia hub - including the burgeoning Guangdong-Hong Kong-Macao Greater Bay Area (GBA) - whilst our Singapore office is superbly positioned to serve the growing Southeast Asia market."

One Space has recently designed projects in Guangzhou, Shenzhen, Shanghai, Beijing and Tianjin, with two projects under construction in Singapore as of November 2020.

According to Pearce and Oliver, it is vital to ensure that the very same high quality of service be maintained in every location. One Space's senior management spends time with their clients to understand the core objectives of each project, often from the first stage of selecting a building, to help ensure that their new premises can be future-proofed.

"We work hand-in-hand with our clients, study their fundamental needs, plan for their future business needs and make



One Space's "Workplace of the Future" for KPMG Hong Kong

sure there is flexibility for expansion that will not be hindered by the existing space. Whilst remote work has become the new normal for many, reliable, high-performing AV and IT tools have proved to be essential to productivity, creating a synergy between people, technology and space," said James Oliver, Managing Director.

One Space has strengthened its service offerings in tertiary education, data centre interiors and brand repositioning for the retail banking sector. The company plans to continue its thought leadership as the "workplace of the future" emerges over the coming years, and to remain abreast of shifting pedagogies and "hybrid" learning styles in the education sector.

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**Greg Pearce**  
Managing Director  
One Space

## One Space Ltd.

- Founded in 2004 by licensed architect Greg Pearce and technology entrepreneur James Oliver
- An award-winning fully integrated architecture, interior design and technology solutions firms serving clients across Asia

 [one-space.com](http://one-space.com)